



NIT INCOME FUND



FUND MANAGER REPORT - APRIL 2012

Fund's Basic Information		
Fund Type	Open-End	
Category	Income Fund	
Launch Date	19 th February 2010	
Listing	KSE, LSE & ISE	
Stability Rating	AA- (f) (PACRA)	
Management Fee	1.25%	
Front End Load*	1.00%	
Back End Load	Nil	
Cutt-off timing	3:30 PM	
Par Value	PKR 10.00	
Min Subscription	Growth Unit PKR 5,000 Income Unit PKR 100,000	
Trustee	Central Depositary Co. (CDC)	
Auditors	A.F Ferguson & Co.	
Registrar	National Investment Trust Ltd.	
Pricing Mechanism	Forward Day Pricing	
Valuation Days	Daily (Monday to Friday) except public holiday	
Redemption Days	Daily (Monday to Friday) except public holiday	
Subscription Days	Each valuation day	
AMC Rating	AM2- (JCR-VIS)	
Risk Profile	Moderate	
Benchmark	6-Month KIBOR	
Fund Manager	Khurram Aftab Ahmed	

*Varies as per policy

Technical Information		
Net Assets	Rs. 2.3 Bln	
Nav per Unit (Apr 30 2012)	Rs. 11.1646	
Weighted Avg. Maturity(Days)	689	
Leveraging	Nil	
Standard Deviation of Return	0.13	

Fund Returns v/s Benchmark				
	NIT-IF	Benchmark		
April-12	5.42%	12.00%		
Year to Date	12.03%	12.45%		
Trailing12M Avg.	12.13%	12.66%		
Asset Allocation (% of Total Assets)				
	Apr-12	Mar-12		
Govt. Sec	42.40%	44.01%		
TFCs/Sukuks	24.21%	25.76%		
TDR	8.51%	8.92%		
CP	3.19%	3.34%		
COI	4.26%	4.46%		
Cash	15.80%	11.95%		
Others	1.62%	1.56%		

Objective of the fund

The objective of NIT Income Fund is to generate competitive stream of return with moderate level of risk for its unit holders, by investing primarily in fixed income securities/instruments.

Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first Asset Management Company of Pakistan, formed in 1962. NITL is the largest asset management company of Pakistan with approximately Rs. 73 billion assets under management. In order to cater to varied needs of investors, NITL for the very first time in the 48 years history of the company, ventured in to fixed income category by launching two Funds in the FY10. NIT Government Bond Fund, a very low risk product was launched in Nov. 2009 followed by NIT Income Fund which was introduced in Feb. 2010. With the launching of these two funds the family of Funds of NIT has increased to six funds including 3 equity Funds and 2 fixed income Funds. NIT's distribution network comprises of 22 NIT branches, various Authorized bank branches all over Pakistan and Arab Emirates Investment Bank (AEIB) in Dubai (UAE). The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan. All Investment decisions are taken by the Investment Committee of NITL.

Fund Performance Review

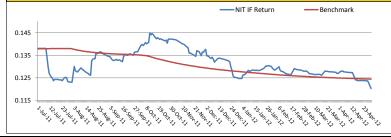
NIT IF yielded an annualized return of 5.42% during the month of April 2012, whereas the year to date return of the fund stood at 12.03%. The benchmark six month KIBOR increased from 11.97% in the previous month to 12.00% at the end of April.

The State Bank of Pakistan during the month announced its Monetary Policy and decided to maintain its key discount rate at 12%. Secondary market rates on Government securities remained on the higher side during the month as markets remained short on liquidity. The TFC portfolio of NIT IF consists of high quality TFCs mainly from the banking sector. However, prices of the TFCs reduced during the period due to lack of trading that was witnessed during the month. It is expected that prices will appreciate in the coming month.

NIT IF's asset allocation at the end of the month has around 24% of its total assets in TFCs while around 43% of total assets are invested in Government Securities, 3% of its exposure is in Commercial paper, 4% of its exposure is in COIs and a 9% exposure is in term deposit with a high rated commercial bank. The

remaining assets are in the form of cash and other assets					
TFC Holdings (% of TA)		Credit Quality of the Portfolio (% of TA)			
Bank Al-falah Ltd. IV	4.54%	A 18.57%			
Bank Al-Habib Ltd. IV	4.52%	A+ 1.06%_			
Summit Bank Ltd	4.13%	A+ 1.00%			
Askari Bank Ltd. III	3.54%	Govt. Securities			
Engro Fertilizer Ltd. TFC IV	2.77%	AA- 12.38% 42.40%			
Bank Al-Habib Ltd. III	2.20%				
United Bank Ltd. IV	1.46%				
NIB Bank TFC	1.06%	AA 21.09%_			
	24.21%	AA+ 4.51%			

NIT IF Year to Date Return v/s Benchmark



Members of the Investment Committee

Wazir Ali Khoja - Managing Director Shahid Anwar - Head of MD's Sectt. & Personnel M. Imran Rafiq, CFA - Head of Research

Manzoor Ahmed - Chief Operating Officer

Zubair Ahmed - Controller of Branches/Comp. Secretary

M. Atif Khan - Manager Compliance & Risk Mgmt

Aamir Amin - Head of Finance Khurram Aftab - Fund Manager

MUFAP's Recommended Format.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in Mutual Funds and Securities are subject to Market Risks. Our target return/dividend range can not be guaranteed. NIT-IFs unit price is neither guaranteed nor administered/managed. It is based on Net Asset Value (NAV) and the NAV of NIT-IF Units may go up or down depending upon the factors and forces affecting the Market. Past performance is not indicative of future results.

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